

**REVENUE ESTIMATE 2019/20 TO 2023/24**  
**STRATEGIC REVENUE PROJECTION (Neutral)**

| 2018/19<br>£000                            |                                      | 2019/20<br>£000 | 2020/21<br>£000 | 2021/22<br>£000 | 2022/23<br>£000 | 2023/24<br>£000 |
|--|--------------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| <b>AVAILABLE FINANCE</b>                   |                                      |                 |                 |                 |                 |                 |
| 15,407                                     | COUNCIL TAX                          | 16,246          | 16,902          | 17,585          | 18,295          | 19,035          |
| 3,136                                      | RETAINED BUSINESS RATES              | 3,205           | 1,681           | 446             | 513             | 581             |
| 1,237                                      | BR GROWTH                            | 1,250           | 0               | 177             | 357             | 717             |
| -418                                       | COLLECTION FUND ADJUSTMENT           |                 |                 |                 |                 |                 |
| <b>19,362</b>                              | <b>BUDGET REQUIREMENT</b>            | <b>20,701</b>   | <b>18,583</b>   | <b>18,208</b>   | <b>19,165</b>   | <b>20,332</b>   |
| 20,669                                     | OTHER INCOME                         | 20,867          | 21,068          | 21,274          | 21,484          | 21,698          |
| <b>40,031</b>                              | <b>TOTAL RESOURCES AVAILABLE</b>     | <b>41,567</b>   | <b>39,651</b>   | <b>39,481</b>   | <b>40,649</b>   | <b>42,031</b>   |
| <b>EXPECTED SERVICE SPEND</b>              |                                      |                 |                 |                 |                 |                 |
| 37,870                                     | <b>CURRENT SPEND</b>                 | 40,031          | 41,567          | 39,651          | 39,481          | 40,649          |
| <b>INFLATION &amp; CONTRACT INCREASES</b>  |                                      |                 |                 |                 |                 |                 |
| 960  | PAY, NI & INFLATION INCREASES        | 947             | 980             | 1,014           | 1,049           | 1,087           |
| 40   | MAIDSTONE HOUSE RENT INCREASE        | 40              |                 |                 |                 |                 |
| <b>NATIONAL INITIATIVES</b>                |                                      |                 |                 |                 |                 |                 |
| 100  | LOSS OF ADMINISTRATION GRANT         |                 |                 |                 |                 |                 |
| 34   | PENSION DEFICIT FUNDING              | 36              | 150             | 150             | 150             |                 |
| 70   | PLANNING SERVICE                     |                 |                 |                 |                 |                 |
| <b>LOCAL PRIORITIES</b>                    |                                      |                 |                 |                 |                 |                 |
| 36   | HOMELESSNESS PREVENTION              |                 |                 |                 |                 |                 |
| 100  | TEMPORARY ACCOMMODATION              |                 |                 |                 |                 |                 |
| 25   | HEATHER HOUSE                        |                 |                 |                 |                 |                 |
| 0  | LOCAL PLAN REVIEW                    |                 |                 | -200            |                 |                 |
| 400  | PLANNING APPEALS                     | -400            |                 |                 |                 |                 |
| 100  | PLANNING ENFORCEMENT                 | -100            |                 |                 |                 |                 |
| -56  | MOTE PARK CAFÉ - NEW CONTRACT        |                 |                 |                 |                 |                 |
| 120  | LOSS OF INTEREST INCOME              |                 |                 |                 |                 |                 |
| 40   | MARKET - LOSS OF INCOME              |                 |                 |                 |                 |                 |
| 123  | REVENUE COSTS OF CAPITAL PROGRAMME   | 487             | 470             | 350             | 315             |                 |
| 50   | GROWTH PROVISION                     | 50              | 50              | 50              | 50              |                 |
| 20   | ENVIRONMENTAL ENFORCEMENT            | -20             |                 |                 |                 |                 |
|  | PROVISION FOR MAJOR CONTRACTS        |                 |                 |                 |                 | 500             |
|  | CONTINGENCY FOR FUTURE FUNDING PRESS | 1,589           | -1,589          |                 |                 |                 |
| <b>40,031</b>                              | <b>TOTAL PREDICTED REQUIREMENT</b>   | <b>42,660</b>   | <b>41,628</b>   | <b>41,015</b>   | <b>41,046</b>   | <b>42,235</b>   |
|  | <b>SAVINGS REQUIRED</b>              | <b>-1,092</b>   | <b>-1,977</b>   | <b>-1,533</b>   | <b>-397</b>     | <b>-205</b>     |
|  | <b>SAVINGS IDENTIFIED</b>            | <b>1,007</b>    | <b>1,014</b>    | <b>860</b>      | <b>608</b>      |                 |
| <b>PROJECTED EARLY DELIVERY OF SAVINGS</b> |                                      |                 |                 |                 |                 |                 |
|  | <b>SURPLUS / (DEFICIT)</b>           | <b>-85</b>      | <b>-963</b>     | <b>-673</b>     | <b>211</b>      | <b>-205</b>     |

**REVENUE ESTIMATE 2019/20 TO 2023/24**  
**STRATEGIC REVENUE PROJECTION (Adverse)**

| 2018/19<br>£000                            |                                      | 2019/20<br>£000 | 2020/21<br>£000 | 2021/22<br>£000 | 2022/23<br>£000 | 2023/24<br>£000 |
|--|--------------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| <b>AVAILABLE FINANCE</b>                   |                                      |                 |                 |                 |                 |                 |
| 15,407                                     | COUNCIL TAX                          | 16,087          | 16,572          | 17,073          | 17,588          | 18,120          |
| 3,136                                      | RETAINED BUSINESS RATES              | 3,205           | 1,649           | 381             | 414             | 447             |
| 1,237                                      | BR GROWTH                            | 1,250           | 0               | 0               | 0               | 0               |
| -418                                       | COLLECTION FUND ADJUSTMENT           |                 |                 |                 |                 |                 |
| <b>19,362</b>                              | <b>BUDGET REQUIREMENT</b>            | <b>20,541</b>   | <b>18,221</b>   | <b>17,454</b>   | <b>18,002</b>   | <b>18,566</b>   |
| 20,669                                     | OTHER INCOME                         | 20,808          | 20,950          | 21,094          | 21,242          | 21,393          |
| <b>40,031</b>                              | <b>TOTAL RESOURCES AVAILABLE</b>     | <b>41,349</b>   | <b>39,171</b>   | <b>38,548</b>   | <b>39,244</b>   | <b>39,959</b>   |
| <b>EXPECTED SERVICE SPEND</b>              |                                      |                 |                 |                 |                 |                 |
| 37,870                                     | <b>CURRENT SPEND</b>                 | 40,031          | 41,349          | 39,171          | 38,548          | 39,244          |
| <b>INFLATION &amp; CONTRACT INCREASES</b>  |                                      |                 |                 |                 |                 |                 |
| 960  | PAY, NI & INFLATION INCREASES        | 1,348           | 1,413           | 1,482           | 1,555           | 1,633           |
| 40   | MAIDSTONE HOUSE RENT INCREASE        | 40              |                 |                 |                 |                 |
| <b>NATIONAL INITIATIVES</b>                |                                      |                 |                 |                 |                 |                 |
| 100  | LOSS OF ADMINISTRATION GRANT         |                 |                 |                 |                 |                 |
| 34   | PENSION DEFICIT FUNDING              | 36              | 150             | 150             | 150             |                 |
| 70   | PLANNING SERVICE                     |                 |                 |                 |                 |                 |
| <b>LOCAL PRIORITIES</b>                    |                                      |                 |                 |                 |                 |                 |
| 36   | HOMELESSNESS PREVENTION              |                 |                 |                 |                 |                 |
| 100  | TEMPORARY ACCOMMODATION              |                 |                 |                 |                 |                 |
| 25   | HEATHER HOUSE                        |                 |                 |                 |                 |                 |
| 0  | LOCAL PLAN REVIEW                    |                 |                 | -200            |                 |                 |
| 400  | PLANNING APPEALS                     | -400            |                 |                 |                 |                 |
| 100  | PLANNING ENFORCEMENT                 | -100            |                 |                 |                 |                 |
| -56  | MOTE PARK CAFÉ - NEW CONTRACT        |                 |                 |                 |                 |                 |
| 120  | LOSS OF INTEREST INCOME              |                 |                 |                 |                 |                 |
| 40   | MARKET - LOSS OF INCOME              |                 |                 |                 |                 |                 |
| 123  | REVENUE COSTS OF CAPITAL PROGRAMME   | 487             | 470             | 350             | 315             |                 |
| 50   | GROWTH PROVISION                     | 50              | 50              | 50              | 50              |                 |
| 20   | ENVIRONMENTAL ENFORCEMENT            | -20             |                 |                 |                 |                 |
|  | PROVISION FOR MAJOR CONTRACTS        |                 |                 |                 |                 | 500             |
|  | CONTINGENCY FOR FUTURE FUNDING PRESS | 1,589           | -1,589          |                 |                 |                 |
| <b>40,031</b>                              | <b>TOTAL PREDICTED REQUIREMENT</b>   | <b>43,060</b>   | <b>41,844</b>   | <b>41,002</b>   | <b>40,618</b>   | <b>41,377</b>   |
|  | <b>SAVINGS REQUIRED</b>              | <b>-1,711</b>   | <b>-2,673</b>   | <b>-2,454</b>   | <b>-1,374</b>   | <b>-1,418</b>   |
|  | <b>SAVINGS IDENTIFIED</b>            | <b>1,007</b>    | <b>1,014</b>    | <b>860</b>      | <b>608</b>      |                 |
| <b>PROJECTED EARLY DELIVERY OF SAVINGS</b> |                                      |                 |                 |                 |                 |                 |
|  | <b>SURPLUS / (DEFICIT)</b>           | <b>-704</b>     | <b>-1,659</b>   | <b>-1,594</b>   | <b>-766</b>     | <b>-1,418</b>   |

**REVENUE ESTIMATE 2019/20 TO 2023/24**  
**STRATEGIC REVENUE PROJECTION (Favourable)**

| 2018/19<br>£000                            |                                      | 2019/20<br>£000 | 2020/21<br>£000 | 2021/22<br>£000 | 2022/23<br>£000 | 2023/24<br>£000 |
|--|--------------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| <b>AVAILABLE FINANCE</b>                   |                                      |                 |                 |                 |                 |                 |
| 15,407                                     | COUNCIL TAX                          | 16,405          | 17,404          | 18,464          | 19,589          | 20,781          |
| 3,136                                      | RETAINED BUSINESS RATES              | 3,205           | 1,713           | 512             | 614             | 719             |
| 1,237                                      | BR GROWTH                            | 1,250           | 0               | 360             | 731             | 1,473           |
| -418                                       | COLLECTION FUND ADJUSTMENT           |                 |                 |                 |                 |                 |
| <b>19,362</b>                              | <b>BUDGET REQUIREMENT</b>            | <b>20,860</b>   | <b>19,117</b>   | <b>19,336</b>   | <b>20,933</b>   | <b>22,973</b>   |
| 20,669                                     | OTHER INCOME                         | 21,181          | 21,708          | 22,249          | 22,806          | 23,379          |
| <b>40,031</b>                              | <b>TOTAL RESOURCES AVAILABLE</b>     | <b>42,041</b>   | <b>40,824</b>   | <b>41,585</b>   | <b>43,739</b>   | <b>46,352</b>   |
| <b>EXPECTED SERVICE SPEND</b>              |                                      |                 |                 |                 |                 |                 |
| 37,870                                     | <b>CURRENT SPEND</b>                 | 40,031          | 42,041          | 40,824          | 41,585          | 43,739          |
| <b>INFLATION &amp; CONTRACT INCREASES</b>  |                                      |                 |                 |                 |                 |                 |
| 960  | PAY, NI & INFLATION INCREASES        | 546             | 558             | 571             | 583             | 596             |
| 40   | MAIDSTONE HOUSE RENT INCREASE        | 40              |                 |                 |                 |                 |
| <b>NATIONAL INITIATIVES</b>                |                                      |                 |                 |                 |                 |                 |
| 100  | LOSS OF ADMINISTRATION GRANT         |                 |                 |                 |                 |                 |
| 34   | PENSION DEFICIT FUNDING              | 36              | 150             | 150             | 150             |                 |
| 70   | PLANNING SERVICE                     |                 |                 |                 |                 |                 |
| <b>LOCAL PRIORITIES</b>                    |                                      |                 |                 |                 |                 |                 |
| 36   | HOMELESSNESS PREVENTION              |                 |                 |                 |                 |                 |
| 100  | TEMPORARY ACCOMMODATION              |                 |                 |                 |                 |                 |
| 25   | HEATHER HOUSE                        |                 |                 |                 |                 |                 |
| 0  | LOCAL PLAN REVIEW                    |                 |                 | -200            |                 |                 |
| 400  | PLANNING APPEALS                     | -400            |                 |                 |                 |                 |
| 100  | PLANNING ENFORCEMENT                 | -100            |                 |                 |                 |                 |
| -56  | MOTE PARK CAFÉ - NEW CONTRACT        |                 |                 |                 |                 |                 |
| 120  | LOSS OF INTEREST INCOME              |                 |                 |                 |                 |                 |
| 40   | MARKET - LOSS OF INCOME              |                 |                 |                 |                 |                 |
| 123  | REVENUE COSTS OF CAPITAL PROGRAMME   | 487             | 470             | 350             | 315             |                 |
| 50   | GROWTH PROVISION                     | 50              | 50              | 50              | 50              |                 |
| 20   | ENVIRONMENTAL ENFORCEMENT            | -20             |                 |                 |                 |                 |
|  | PROVISION FOR MAJOR CONTRACTS        |                 |                 |                 |                 | 500             |
|  | CONTINGENCY FOR FUTURE FUNDING PRESS | 1,589           | -1,589          |                 |                 |                 |
| <b>40,031</b>                              | <b>TOTAL PREDICTED REQUIREMENT</b>   | <b>42,259</b>   | <b>41,680</b>   | <b>41,745</b>   | <b>42,683</b>   | <b>44,836</b>   |
|  | <b>SAVINGS REQUIRED</b>              | <b>-218</b>     | <b>-856</b>     | <b>-160</b>     | <b>1,056</b>    | <b>1,516</b>    |
|  | <b>SAVINGS IDENTIFIED</b>            | <b>1,007</b>    | <b>1,014</b>    | <b>860</b>      | <b>608</b>      |                 |
| <b>PROJECTED EARLY DELIVERY OF SAVINGS</b> |                                      |                 |                 |                 |                 |                 |
|  | <b>SURPLUS / (DEFICIT)</b>           | <b>789</b>      | <b>158</b>      | <b>700</b>      | <b>1,664</b>    | <b>1,516</b>    |