APPENDIX 3A

Making Maidstone the place to start a business with a new generation of workspace and a buzzing entrepreneurial community.

The Business Terrace was only opened by Maidstone Borough Council six months ago but already has 23 entrepreneurs working from its 11 offices and co-working desks which are creating a real buzz and dynamic working environment. With unlimited fast internet (providing 100mb up and down speeds) included in highly flexible rental and desk tariffs, the facility is providing an inspiring and highly supportive environment for Maidstone's entrepreneurs, home-based businesses and remote workers.



The Business Terrace is in the centre of town opposite King Street surface level car park; next to the Bus Station (with Park & Ride) and The Mall Shopping Centre; a few steps from the town's main taxi rank; five minutes' walk to Maidstone east Railway Station and ten minutes to Maidstone West with High Speed links to St. Pancras. Even if you have a good home office set-up, isolation can be a challenge. A little time spent each week working around

Photograph courtesy of John Hall Photography
Business Secretary Sajid Javid met with entrepreneurs at the
Business Terrace in Maidstone on 29 February in a meeting
arranged by the county's branch of the Federation of Small
Businesses. He heard how The Terrace is "much valued by those
who use it". Mr Javid (standing right) chats with Liam Behn
from The Kent Foundation for Young Entrepreneurs who specialise in helping people aged up to 30 years old. With Mr Javid
are (left) entrepreneur Ben Towers and (centre), Matthew Scott,
Conservative candidate for Kent Police and Crime Commissioner).

others is not only inspiring and energising; it can also facilitate informal business collaboration and networking. Exchanging ideas, contracts and services are all part of the culture at The Business Terrace.

"The office in Maidstone is great. It's right at the centre of things and close to shops, restaurants – and coffee shops! Serial teenage entrepreneur and latest "Terrace Tenant" Ben Towers: See Page 7

Break out and meeting spaces

The Business Terrace has various break out areas including an outside decked terrace and inside glazed Link Bridge for relaxed chats and informal meetings or to work while enjoying a great cup of coffee. There is also a private meeting room for up to four; two less formal meeting spaces for up to eight and a 40-seat seminar room with cabled lectern for up to two laptops: HDMI / VGA and MAC compatible; Large screen; speakers and ceiling-mounted 3D data projector.

Flexible, affordable and ready to move into

The Business Terrace has eleven lockable office units -fully furnished, serviced and ready to move into – with 'easy-in, easy-out' terms and no long term contracts. -

The facility has onsite advisers five days a week: no appointment needed. Or just pop in for a chat with like-minded people over a cup of coffee. We also have a direct link to the Government's Start Up Loans Company.

Drop in between 9am and 4.30pm (other times by arrangement)

Call us on 01622 239 300 or Email info@businessinmaidstone.co.uk www.businessinmaidstone.co.uk

