

Foreword

- I decided to become a GP in 1984. The idea of practising holistic medicine in the community with a stable team of fellow professionals has always appealed to me. Having been at my practice for nearly thirty years, I recognise my patients in the street and remember their very personal stories. I have seen their children born and been able to help as they get older. I has been a privilege to share these journeys with my patients, even right up to the end of their lives.
- But during this time the star of general practice and primary & community care has fallen.

 Investment in "out of hospital" services and personnel has fallen back compared to "in hospital" services. So we now see some practices being unable to meet their costs and fewer junior doctors wanting to become GPs. There's also been a fourfuld increase in demand over my working life, It's not just about the numbers of patients; the population's needs are more complex. All this forces a real crisis on General Proctice.
- Yet, the increase in people with multiple long term conditions, frailty and complex social emotional, medical and psychological problems can only be addressed by harnessing the holistic skills unique to General Practitioners
- To meet these challenges, Primary Care has to change. It has to become more capable but also more capacious. GPs need to work more closely with other professionals, leading multidisciplinary teams, managing patients who are more unwell and fostering joined up care...
- I am absolutely convinced that strong and effective General Practice is essential to serve the majority of health needs in West Kent. To play their role in this, GPs will need to work in new ways within bigger teams. This strategy explains how commissioners will make this happen Dr Bob Bowes, Chair of NHS West Kent Clinical Commissioning Gre



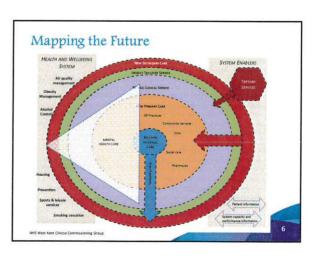
Purpose of the Strategy

- This strategy aims to improve the health, well-being and independence of people living in the West Kent through delivering a step-change in more accessible, sustainable and higher quality out-of-hospital care.
- The outcome will be a range of services from primary, community, children & families and mental health care working in a way which wraps around the patient with the support of social care to ensure that patients stay healthier, independent and at home for longer.
- There will be local solutions in place for better use of resources, allowing more patients to be treated in the most appropriate manner, a better work / life balance for those working in primary and community care and sustainable out of hospital provision.
- The strategy has both to strengthen General Practice and develop New Primary Care.

Mapping the Future

- Mapping the Future (MTF) is a programme of work in West Kent that aims to describe what the health and care system needs and what a modernised health and care service for the 480,000 people who live in West Kent will look like.
- people who me in west, Kern, will look like. The programme produced an initial future picture of the modern, efficient health and care services that need to be provided in order to meet the changing needs of people in West Kent over the next 5 years. This programme is delivering the NHS Call to Action within West Kent.
- Mapping the Future sets out a whole system approach for West Kent where all health and well-being system partners use their individual and collective efforts to tackle the root causes of health and well-being problems, where people are encouraged and supported to take greater responsibility for their health and healthy choices (the Blueprint).
- Identified the essential role of New Primary Care which is defined as integrated, highly productive and holistic health and social care services delivered close to or in peoples homes. Also foresaw a greater emphasis on prevention and self care. It is a model for more capable out of hospital services to reduce the reliance on the secondary sector
- New Primary Care is an expansion of the capacity and capability of out of hospital care and can
- only take place on a platform of strong General Practice.

 Mapping the Future matches the Five Year Forward View and the Forward view for General mapping the roture interesting the control of the control of the control of the capacity of communities and individuals to support themselves and each other. People are fully informed and take part in planning their care helping are supported to stay at home and independent

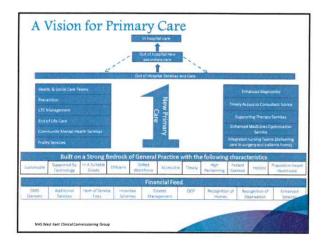


Five Year Forward View

- The 5 Year Forward View sets out a vision of transformation in health services with emerging 4 key models of care delivery - Primary & Acute Systems (PACS) & Multi-speciality Community Providers (MCPs) models, Integrated Urgent Care Systems & Care Home Commissioning.
- MTF was revisited in light of the Five Year Forward View and the clinical direction agreed that the design of transformed health and care service in West Kent are likely
 - **New Primary Care** under a MCP model to deliver 'Out of Hospital' Preventative, Proactive and Planned care services
 - Integrated Urgent care services to cover both in and Out of Hospital urgent care services led by Secondary care.
 - New Secondary Care to deliver specialist services that need a hospital infrastructure or are better placed in the hospital on specialist expertise, quality or economic basis.

GP Forward View Commitments

- Investment to accelerate funding for primary care
- Workforce to expand GP and wider primary care
- Workload reduce practice burdens and release time
- · Practice Infrastructure develop primary care estate and invest in technology
- Care Redesign a major programme of improvement support for practices



Built on a Strong Bedrock of General Practice We aspire to General Practice which is sustainable in suitable estate. is efficient, has all suitable IT support, has a skilled workforce, is accessible and timely. is high quality and good value for money (including reducing bureaucracy), is holistic and helps to address inequalities We will help this by CCG programmes to: help manage demand, neip manage demand, strengthen the workforce, develop IT in General Practice We will provide disproportionate investment to those practices that face particular problems of demand. We will support the development of GP estate. We will reduce the complexity of reporting required from Out of Hospital Services

Current Primary Care

- Primary care is defined as the first contact of a patient with a healthcare provider, usually a GP, dentist, pharmacist or optician, in a given episode of illness; it is people's entry point for the prevention and treatment of illness.
- Although people often use 'Primary Care' to mean General Practice, the sector includes a rich diversity of professionals ranging from GPs, Nurse Practitioners, Nurses, Opticians and Pharmacists through to allied health professionals and social care workers.
- Advances in technology and changing demographics mean that, with the right premises and the correct skill mix, a wider range of services can be delivered in a primary care setting.
- Primary Care also has a key role to play in improving health outcomes and reducing health inequalities, promoting healthier lifestyles and prevention
- Primary care services are effective gatekeepers for secondary care and thus ensure that the populations needs are met with high quality and value for money.
- Primary care works closely with Community care, Social care and Mental Health Providers ye the commissioning and provision of these services are not integrated or strategically aligned
- Scale and impact of primary care in the UK
 - GPs and nurses in general practice see over 800,000 people a day;
 - dentists and dental teams see around 250,000 people per day; opticians provide around 12 million NHS sight tests each year; and
 - an estimated 1.2 million people visit a community pharmacy every day

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Challenges in Delivering Core GMS 2

- Present contracts are either activity based or block contracts, depending on the particular sector of the NHS. The former reflects activity in price, not cost and can also lead to activity driving budgetary demand.
- Block contracts run the risk of under performing, with consequent unmet need. In both cases, lack of clarity in specifying both outcomes and the population to be served can lead to under or over performance
- In addition, the multiplicity of commissioners means that there is duplication and omission in assessing need, designing and specifying pathways and delivering outcomes.
- In order to address these weaknesses, place based commissioning offers the opportunity to
- assess the needs of the whole population, design and agree strategy that meets those needs and then utilise the totality of resources available to commissioners.

 Contracts must therefore specify in detail the outcomes required for the population and increasingly require providers to work together across different sectors to deliver services together
- Providers will be required to deliver the same services for the same contract and not allowed to apply their own exception criteria.
- Performance will be managed across all contracts. Budgets will be merged across existing commissioning boundaries

West Kent Primary Care Services: the Case for Change

Strengths

- High calibre, committed workforce
- High quality General Practice compared to national picture
- Good if informal relationships between practices

- Primary care services are not integrated and therefore a)do not provide a seamless experience for patients and b) could be more productive
- Variable quality across all sectors of primary care
- Demands on health services are increasing but no new primary care investment has
- The primary care estate is variable, lacks flexibility and is not being fully utilised
- The GP workforce is overloaded

 No local system leadership of out of hospital care

West Kent Primary Care Services: the Case for Change

Opportunities

- West Kent CCG operating plan: to develop new primary care and enhance prevention, improve timely diagn and health improvement with local authorities

 People are living longer and our opportunities to lead fulfilling lives into old age have grown.
- Improvements in medical and information technology allow better care closer to home
- Potential for enhanced capability and capacity of New Primary care to help the population to live longer and lead fulfilling lives into old age have grown
- Good training arrangements in place
- More interventions are possible in a primary care setting due to Medical and IT advances Co-commissioning of GP services

- Care is fragmented, of varying quality, lacks capacity and has been underinvested. It has not realised its productive
- potential
 The current model is not flexible enough to adapt services for the most vulnerable in our commun
 The demographics of the population are changing, Society is ageing, with an increasing number of
- The demographics of the population are changing, society a sigenilg, with an intreasing number or ju-with long-term conditions and fails to thange, affecting our healthcare needs and expectations. Lifestyles have changed and continue to change, affecting our healthcare needs and expectations, Traditional 6P poening hours may not suit some people while some are less willing to wait for appoint Large list sizes in some area making it difficult for GP to deliver anything other than core services

Benefits of Strengthening General Practice

Building teams of community and complex care nurses round clusters of practices who serve populations (of 30-80k, depending on geography) will

- enhance access to diagnostics and specialist nurses and advice from Consultants
- help "make every contact count" and empower patients to take responsibility for their own health
- enhance mental health provision outside hospital
- prevent ill health
- support vulnerable families
- deliver better care for patients with long term conditions, those who are frail or near the end of life, those with dementia, those at higher risk of hospital admission and those with mental illnesses
- Maintain the crucial role of the GP as the senior diagnostician in primary care

Benefits of Federated Working

- General practice teams of the future will be working with groups of the practices and providers as federated or networked organisations. Such organisations permit smaller teams and practices to retain their identity (through the association of localism, personal care, accessibility and familiarity) but combine 'back-office' functions, share organisational learning and co-develop clinical services.

 Federated or networked practices are therefore well positioned to act as the provider arm of local communities and can work together to provide extended services (such as those currently defined as 'enhanced services'), as well as providing community nursing services and GFs with extended clinical roles.

 Within federation, patients are more than likely to receive the provider of moministy-based clinics. Patients with require routine care will be more than likely to receive this from a range of community-based providers working as a team -including primary care nurses, healthcare assistants, pharmacists, physiotherapists, mental health workers and GPs.
- and use;
 Practices within federations will offer more community services to the population registered within their respective
 practices—for example, disetels services, poliatry, and outreach services dependent on GP skills (e.g. minor surger
 and complex contraceptite services).
- Some practices will form large federations, incorporating hospital, third-sector, private and community providers
- The GP of the future is likely to be contracted using a number of arrangements, including, but not exclus-salaried practitioner (either as part of a larger provider or organisation, and elevation, foundation or equival employee of a lithird-sector and/or private company or grainsation), and/or as a self-employed practitioner
- Federated organisations will be better able to coordinate out-of-hours care and ensure the provision of personalises care for those patients who particularly require continuity with their treating team, both in and out of hours. They will also be better placed to monitor, understand and manage inappropriate variability in clinical performance, through joint learning approaches, audit, peer review and other quality-improvement mechanisms.

Integrated Working - an MCP Model

Our new primary care model is based on "hub and cluster" model, but working with the other local care providers to fully align and further develop to full "Multi-specialty Community Provider" (MCP) status.



- Getting serious about prevention, empowering patients and engaging communities, smarter use of technology and efficiency and more money
- Empowering patients to take responsibility for their own health

Why an MCP over a PACs Model?

- The CCG will set out a commissioning & financial framework for NPC in West Kent with a view to commencing implementation in 2017
- In west Kent we have a good primary care infrastructure with reasonably good performing
- We are not able to implement a MCP model for every practice, so we will be seeking to cluster practices together and we envisage that the two emerging federations will evolve to become part of our MCP model
- The CCG wish to work proactively to nurture and evolve our current federations into potent MCPs over a 2-year period
- From 2016/17 onwards, the CCG will be seeking to reconfigure provider contracts aligning the delivery teams of KCHFT and KMPT around the two West Kent GP federations and for provider leadership to be integrated with Federation leadership
- If West Kent Federations and their provider partners are not in a position by 2017 to play a strong part in the new delivery model then a PACS model with the local acute trusts taking the lead may be the only visible choice for NPC. This would go against the wishes of the CCG membership and significantly reduce the value of the contribution to the local health economy made by General Practices having Independent Contractor status

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New Model of Primary Care

- The 'hub and cluster' model proposed was developed by considering three key issues:
 - Individual General Practices how can practices retain some autonomy, independence, flexibility and continuity within a new model?
 - General Practice at scale how can practices work SMART together, have a 'collective voice' in the system, share the workload and achieve economies of scale to achieve sustainability?
 - Multi-speciality Community Provider how can general practice work with health and care partners to extend primary care services and extend primary care hours in an integrated patient-centred way, through access to multidisciplinary and specialist advice and support?

Why this model of delivery?

- Achieves Integrated delivery
- Ensuring a critical mass of patients to sustain desired range and levels of service
- Ability to deliver required patient and service outcomes
- National thinking and experience of Vanguards
- Value for money from delivering primary care at scale
- Ability to recruit and retain a sustainable workforce

Emerging Primary Care Hub & Cluster Model

The registered list, based in General Practice, will remain the foundation of NHS care.

The Primary Care Cluster will see GP Practices coming together to deliver services as provider networks.

The centralised Primary Care Hubs will provide extended access to patient services, with all elements of the model working together to provide wrap around out of hospital care for the patient.

The Five Year Forward View sets out a clear policy direction for General Practice to evolve into Multispecialty Community Provides (MCPs), underway to design a new MCPs hub and cluster model for primary care in Vest Kent, which will allow primary care to work at a larger scale reducing the need to go to hospital but ensuring personalised care for patients is maintained.

The aim is to establish a new model of care in which clinicians and other care professionals want to work, and that local people want to model that results be letter local care. Who are supported by imary Care Hub (Reactive Care) Who are supported by

Primary Care Hub & Cluster Model Outcomes

Serve a population of patients (to be determined) in a building fit for purpose

- Deliver extended opening to cover 7 day access and additional services (including diagnostics, imaging and CT).

 Create synergy between services by bringing them together e.g. health & social services and voluntary services a public health.
- services and voluntery services a polici realini.

 It will involve the transfer of community services and some existing secondary
 care services' on a non PBB basis.

 De a centralised call centre (with ability to offer prescribing out of hours)

 Offer step up and step down bests.

- Offer steep of help from the and prevention services, helping patients to live independently for as long as they wish to Offer inspect help outside the assistants, therapits, mental health services, integrate district muses, health care assistants, therapits, mental health services, social workers, health and social care coordinators pallatives care munes and health visitors, and offer next, invosable way of providing care. Use the single integrated patient care record/Care Plan Management on GPTT systems.
- systems. Use a principal clinical system that meets the GPSoC standards that will support on line booking for patients, on line access for patients to their records, the ability to receive electronic messages from other one provides in floriding discharge letters and notifications, transfer of our messages, text results and the ability to generate electronic referral messages. Machine use of the control of the control
- Provide access to common space and facilities e.g. additional rooms/training facilities/medical school/CEPN. MIS West Kent Clinical Commissioning Group

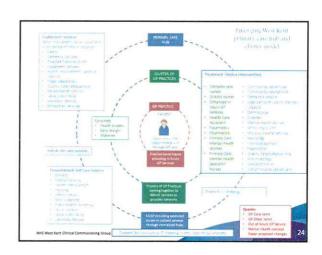
- Encourage emeral practices to work together to cover a population of palents (to be determined). Have teams of staff employed by the hub or its agent "wanged amount" a group of practices, serving a minimum number of practices, serving a minimum of number of opportunity of the process of the pr

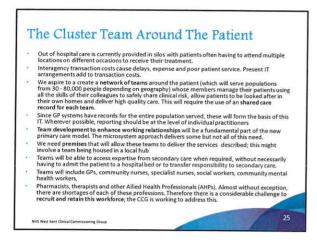
The Cluster Team

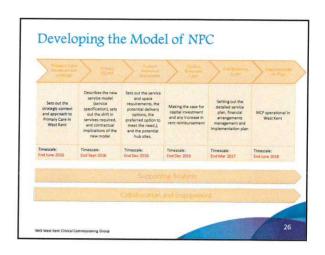
- The Cluster Team pools the knowledge and care resources of primary care, community and mental health services, social care, pharmacists and voluntary, community and social enterprise sector partners, to manage the population health of their community.
- They will operate in a single team under the leadership of our local GP's. A team may operate at the level of a large practice, a group of smaller practices, or at a whole locality level. The locality should determine which arrangement works best for them and delivers the greatest improvements.
- Each team will use their combined knowledge and the information about those in their population at greatest risk.
- Informatics tools are available to support this and the aim is to identify the 5% of the population at greatest risk of a health crisis.
- The Cluster Team will work with each of these people to co-design a care and support plan that meets their needs and goals.
- The team will work together to support the delivery of these plans.
- The Cluster Team pools the care resources of primary care, community and mental health services, social care, pharmacists and the voluntary, community and social enterprise sector, to manage the population health of their community
- The Cluster Team will operate in a single team under the leadership of local GP's
- As a team they will provide enhanced & integrated preventive & proactive care for vulnerable groups of patients Mental health, End of life, Frail Elderly & LTCs.

NHS West Kent Clinical Commissioning Group

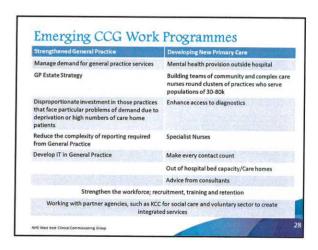
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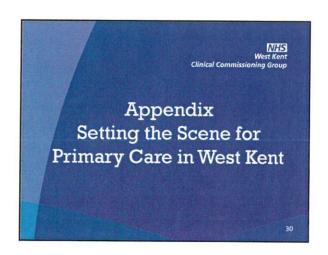
The NHS is facing some of the greatest challenges in a generation. The population is ageing, more people have long-term conditions, and resources are not keeping pace with demand. Morale amongst frontiline clinical staff is an issue and this is leading to problems with recruitment and retention in many areas.

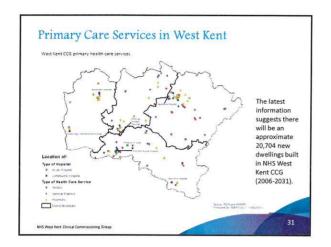
In the face of rising demand and finite budgets, the model of general practice must change if the challenges of preventing ill health, easier access to healthcare and the rising demand of complex technological healthcare are to be met. The Primary Care Strategy tells the 'story' of general practice in West Kent, looks at the challenges ahead and provides a vision for the Juture. It recognises that the status quo is probably no longer an option.

The strategy discusses initiatives designed to improve provision in a number of key areas and has been designed under the overarching principle of delivering safe and effective health services which patients value and trust. New models of primary care delivery are beginning to emerge across the country and West Kent aspires to be a leader in the delivery of these innovative new models, accepting that there may be slightly different approaches and speed of change in the four localities within West Kent.

Our vision is one where all clinicians will be working in practices that they are proud of, delivering care to patients in wider truly integrated teams.

Alistair Smith, Lay Chair of Primary Care Co-commissioning Committee

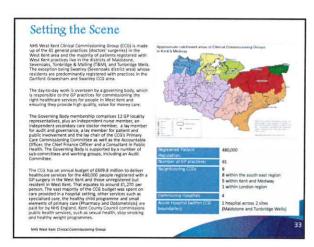




An Overview of Primary Care in West Kent

- The number of people registered with a GP in the West Kent area was 476.577 patients, as at 30 September 2015.
- There are 61 general practices located in the NHS West Kent CCG area.
- Operating out of 81 separate premises including branch surgeries
 Across the NHS West Kent CCG area there are 305 individual GPs registered to practice however, a number work on a part –time basis and therefore this equates to 245.2 full time equivalent GPs working in the NHS West Kent CCG area.
- The practice list sizes range from the largest with 19,832 patients and 8.24 FTE GPs to the smallest 1983 patients and 1.67 FTE GPs.
- However those Practices with the 6 largest lists are currently looking after a combined total of 100,000 patients.
- The individual list sizes for GPs range from 2843 to 9831 patients in the
- There are 68 dental practices, 66 community pharmacists and 50 optometrists premises in West Kent

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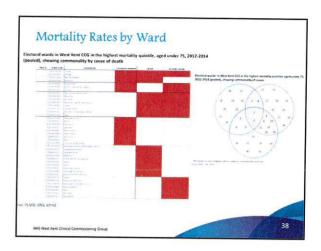


Our Local Population

West Kent Health Profile Highlights 1 rates for under 75 cancer, circulatory and liver disease have decreased, although there has been an increase in under 75 respiratory. The age standardised mortality rate from under 75 liver disease has increased by 1.17 deaths per 100,000 population between 2011.



West Kent CCG has a slightly higher recorded cancer prevalence (2.3%) then both Kent and Medway (2.2%) and England (2.1%). Recorded cancer prevalence ranges from 0.8% to 3.9%. Mortality rates are highest in lung cancer for men, and for women rates are highest for lung and breast cancer. 54% of lung cancer admissions are emergencies, whilst only 25% are diagnosed at an early state. An estimated 12,783 people in West Kent are living with and beyond cancerus for twenty years after dispatched.



West Kent Health Profile Highlights 3 Mental Health Prevalence is similar to Kent and Medway, and lower than national. Notpital elmission rates vary and a number are higher than the West Kent CGS and there is a mild association between prevalence and admissions. Bridge and Shepawy South have the highest contact rates for those aged between 15 and 64 with a mental health condition, although contact rates vary across West RenCrG from 14.8% is 10.1 for most 18.1 for 19.00 population). Emergency admissions for mental illness vary between practices (51.8 to 29.64 per 100,000 population). Prevalence of deregencial lower in Vest extra CCG data in Kane and Medway and Egond, but there is a variance of 2% to 12.1% between practices. Services of the CCG data in Kenne and Medway and Egond, but there is a variance of 2% to 12.5% between practices. In the CCG data in the control data was a service of the control of the cont Falls Hospital admissions due to falls rose steadily until 2011/22 and fell in 2012/13. A small increase occurred in 2013/14 and trend analysis estimates the increase to continue.

